# Summary of Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending May 31, 2018 (From June 1, 2017 to November 30, 2017) [Japanese GAAP]

December 28, 2017

Company Name: ERI Holdings Co., Ltd. Listing Exchanges: First section of the Tokyo Stock Exchange

Securities Code: URL: <a href="http://www.h-eri.co.jp/">http://www.h-eri.co.jp/</a>

Representative: Akiyo Masuda, President and COO

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Planned Date for Submission of Quarterly Securities Report: December 28, 2017
Planned Starting Date for Dividend Payments: January 31, 2018

Supplementary documents for financial results: Yes

Financial Results briefing: Yes (for institutional investors and securities analysts)

(Amounts are rounded down to the nearest million yen)

1. Consolidated Results for the Second Quarter of the Fiscal Year Ending May 31, 2018 (June 1, 2017 – November 30, 2017)

(1) Consolidated Financial Results (Cumulative)

	(1) Consolidated	i manciai Results (Cumulati	vc)	(7	o muicates year-on-year change)
		Net Sales	Operating Profit	Ordinary Profit	Profit Attributable to Owners of Parent
Ī		million yen %	million yen %	million yen %	millions yen %
	FY 5/2018 Q2	5,818 3.8	206 53.2	214 52.7	120 49.4
l	FY 5/2017 Q2	5,605 (5.4)	135 (58.7)	140 (58.5)	80 (60.7)

(Note) Comprehensive Income

FY 5/2018 Q2: 120 million yen (48.9%)

FY 5/2017 Q2: 80 million yen (-60.6%)

	Earnings per Share	Diluted Earnings per Share
	yen	yen
FY 5/2018 Q2	15.42	_
FY 5/2017 Q2	10.32	_

### (2) Consolidated Financial Position

	Total Assets	Net Assets	Shareholders' Equity Ratio
	million yen	million yen	%
FY 5/2018 Q2	6,235	2,303	36.8
FY 5/2017	4,109	2,298	55.8

(Reference) Shareholders' Equity

FY 5/2018 Q2: 2,296 million yen

FY 5/2017: 2,293million yen

#### 2. Dividends

	Dividends per Share				
	End of Q1	End of Q2	End of Q3	Fiscal Year End	Annual
	yen	yen	yen	yen	yen
FY 5/2017	_	15.00	_	15.00	30.00
FY 5/2018	_	15.00			
FY 5/2018 (Forecast)			-	15.00	30.00

(Note) Revisions to dividend forecasts published most recently: None

3. Consolidated Results Forecasts for the Fiscal Year Ending May 31, 2018 (June 1, 2017–May 31, 2018)

(% indicates year-on-year change)

	Net Sa	ales	Operating	Profit	Ordinary l	Profit	Profit Attribution Owners of I		Earnings per Share
	million yen	%	million yen	%	million yen	%	million yen	%	yen
FY 5/2018	13,144	15.7	595	105.3	601	63.7	360	69.2	45.98

 $(Note)\ Revisions\ to\ performance\ forecasts\ published\ most\ recently:\ None$ 

### \* Notes

(1) Changes in significant subsidiaries during the term under review (changes in subsidiaries via share exchange causing a change in the scope of consolidation): Yes

Newly added: 1(Name) Jyutaku Seinou Hyouka Center., Ltd.

(2) Adoption of accounting treatment unique to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies and changes or restatement of accounting estimates

(i) Changes in accounting policies associated with the revision of accounting standards, etc.: None
 (ii) Changes in accounting policies other than (i): None
 (iii) Changes in accounting estimates: None
 (iv) Restatement: None

(4) Number of shares issued (common stock)

(i) Shares Outstanding (incl. treasury stock):

(ii) Treasury Stock:

(iii) Average Number of Shares Outstanding

FY 5/2018 Q2	7,832,400 shares
FY 5/2017	7,832,400 shares
FY 5/2018 Q2	83 shares
FY 5/2017	83 shares
FY 5/2018 Q2	7,832,317 shares
FY 5/2017 Q2	7,832,317 shares

The performance projections in this report are the forecast based on currently available information and significantly includes uncertainty. Actual result may differ materially from thee projections due to cvarious reasons.

<sup>\*</sup>This report is not audited.

<sup>\*</sup> Cautionary statement with respect to forward-looking statements, and other information.

## Quarterly Consolidated Financial Statements

### (1) Quarterly Consolidated Balance Sheets

1) Quarterly Consolidated Balance Sheets		(Unit: thousand yen
	Previous fiscal year (As of May 31, 2017)	The second quarter of the reporting fiscal year (As of November 30, 2017)
Assets		
Current assets		
Cash and deposits	2,104,272	2,695,736
Accounts receivable-trade	500,153	767,04
Work in process	352,884	456,46
Deferred tax assets	182,216	311,61
Other	116,766	121,99
Allowance for doubtful accounts	(241)	(52
Total current assets	3,256,052	4,352,80
Non-current assets		
Property, plant and equipment	153,648	398,26
Intangible assets		
Goodwill	58,946	686,72
Other	161,756	275,34
Total intangible assets	220,702	962,06
Investments and other assets		
Investment securities	-	1,70
Guarantee deposits	417,843	437,01
Deferred taxes assets	34,066	55,11
Other	26,824	28,40
Allowance for doubtful accounts	(81)	(97
Total investments and other assets	478,653	522,14
Total non-current assets	853,004	1,882,47
Total assets	4,109,057	6,235,27

(I Init:	thousand	ven)

	Previous fiscal year (As of May 31, 2017)	The second quarter of the reporting fiscal year (As of November 30, 2017)
Liabilities		
Current liabilities		
Short-term loans payable	-	1,284,000
Accounts payable - other	186,417	503,013
Accrued expenses	598,547	759,43
Income taxes payable	61,685	104,20
Deferred tax liabilities	1,181	
Advances received	656,522	884,66
Other	117,382	156,55
Total current liabilities	1,621,736	3,691,87
Non-current liabilities		
Net defined benefit liability	86,076	109,29
Long-term accounts payable - other	72,273	90,32
Other	30,917	39,95
Total non-current liabilities	189,266	239,57
Total liabilities	1,811,002	3,931,44
Net assets		
Shareholders' equity		
Capital stock	992,784	992,78
Capital surplus	26,304	26,30
Retained earnings	1,274,049	1,277,36
Treasury shares	(70)	(70
Total shareholders' equity	2,293,067	2,296,38
Non-controlling interests	4,986	7,44
Total net assets	2,298,054	2,303,83
Total liabilities and net assets	4,109,057	6,235,27

### (2) Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statements of Income

(Unit: thousand yen) The second quarter of The second quarter of the previous fiscal year the reporting fiscal year (From June 1, 2016 (From June 1, 2017 to November 30, 2017) to November 30, 2016) Net sales 5,605,546 5,818,401 Cost of sales 4,025,078 4,146,204 1,580,467 1,672,197 Gross profit Selling, general and administrative expenses 1,445,349 1,465,230 135,117 206,966 Operating profit Non-operating income Interest income 14 41 Dividend income of insurance 4,667 6,491 Commission fee 901 829 968 Miscellaneous income 1,480 Total non-operating income 6,552 8,842 Non-operating expenses Interest expenses 888 987 Miscellaneous loss 128 70 1,017 1,058 Total non-operating expenses 140,652 214,751 Ordinary profit Extraordinary losses 536 Loss on retirement of non-current assets 536 Total extraordinary losses 140,116 214,751 Profit before income taxes 55,802 93,069 Income taxes - current 3,669 Income taxes - deferred 1,615 94,684 59,471 Total income taxes Profit 80,645 120,066 Loss attributable to non-controlling interests (210)(736)Profit attributable to owners of parent 80,855 120,803

### Quarterly Consolidated Statements of Comprehensive Income

-		(Unit: thousand yen)
	The second quarter of	The second quarter of
	the previous fiscal year	the reporting fiscal year
	(From June 1, 2016	(From June 1, 2017
	to November 30, 2016)	to November 30, 2017)
Profit	80,645	120,066
Other comprehensive income		
Total other comprehensive income	-	-
Comprehensive income	80,645	120,066
Comprehensive income attributable to:		
Comprehensive income attributable to	80,855	120,803
owners of parent	80,833	120,803
Comprehensive income attributable to	(210)	(736)
non-controlling interests	(210)	(730)

## (3) Quarterly Consolidated Statements of Cash Flows

		(Unit: thousand yen
	The second quarter of	The second quarter of
	the previous fiscal year	the reporting fiscal year
	(From June 1, 2016	(From June 1, 2017
	to November 30, 2016)	to November 30, 2017)
Cash flows from operating activities		
Profit before income taxes	140,116	214,75
Depreciation	38,721	45,63
Interest income	(14)	(41
Interest expenses	888	98′
Loss on retirement of non-current assets	536	
Decrease (increase) in notes and accounts	(96,728)	(66,761
receivable - trade	(90,728)	(00,701
Decrease (increase) in inventories	(59,247)	(34,681
Increase (decrease) in accounts payable - other	27,307	3,01
Increase (decrease) in accrued expenses	(7,187)	49
Increase (decrease) in advances received	130,037	82,52
Other	(32,560)	13,53
Subtotal	141,869	259,45
Interest and dividend income received	16	4:
Interest expenses paid	(888)	(1,099
Income taxes paid	(174,754)	(63,835
Net cash provided by (used in) operating activities	(33,757)	194,55
Cash flows from investing activities		
Purchase of shares of subsidiaries resulting in change		(120,600
in scope of consolidation	-	(120,690
Purchase of non-current assets	(85,468)	(46,713
Payments for guarantee deposits	(16,489)	(841
Other	(1,603)	(1,557
Net cash provided by (used in) investing activities	(103,561)	(169,802
Cash flows from financing activities		
Increase (decrease) in short-term loans payable	-	684,00
Cash dividends paid	(116,950)	(117,293
Net cash provided by (used in) financing activities	(116,950)	566,70
Net increase (decrease) in cash and cash equivalents	(254,269)	591,46
Cash and cash equivalents at beginning of period	2,336,808	2,103,67
Cash and cash equivalents at end of period	2,082,538	2,695,13