# Summary of Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending May 31, 2022 (From June 1, 2021 to November 30, 2021) [Japanese GAAP]

December 28, 2021

Company Name: ERI Holdings Co., Ltd. Listing Exchanges: First section of the Tokyo Stock Exchange

Securities Code: URL: https://www.h-eri.co.jp/

Representative: Toshihiko Umano, President, CEO and COO

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Planned Date for Submission of Quarterly Securities Report: December 28, 2021
Planned Starting Date for Dividend Payments: January 31, 2022

Supplementary documents for financial results: Yes

Financial Results briefing: Yes (for institutional investors and securities analysts)

(Amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending May 31, 2022 (June 1, 2021 – November 30, 2021)

(1) Consolidated Financial Results (Cumulative)

(% indicates year-on-year change)

	Net Sales		Operating Pro	fit	Ordinary Prof	īt	Profit Attributable Owners of Pare	
	million yen	%	million yen	%	million yen	%	million yen	%
FY 5/2021 Q2	7,934	16.3	931	-	988	-	601	-
FY 5/2020 Q2	6,824	(8.2)	(78)	_	(14)	_	(33)	_

(Note) Comprehensive Income

FY 5/2022 Q2: 607 million yen (-%)

FY 5/2021 Q2: -30 million yen (-)

	Profit per Share	Diluted Profit per Share
	yen	yen
FY 5/2022 Q2	76.84	_
FY 5/2021 Q2	(4.27)	_

#### (2) Consolidated Financial Position

	Total Assets	Net Assets	Shareholders' Equity Ratio
	million yen	million yen	%
FY 5/2022 Q2	7,403	3,512	46.9
FY 5/2021	6,477	3,024	46.1

(Reference) Shareholders' Equity

FY 5/2022 Q2: 3,474 million yen

FY 5/2021: 2,988 million yen

#### 2. Dividends

	Dividends per Share				
	End of Q1	End of Q2	End of Q3	Fiscal Year End	Annual
	yen	yen	yen	yen	yen
FY 5/2021	_	0.00	-	15.00	15.00
FY 5/2022	-	15.00			
FY 5/2022 (Forecast)			_	25.00	40.00

(Note) Revisions to dividend forecasts published most recently: None

(Note) The 25.00 yen of year-end dividend for FY 5/2022 (forecast) includes 10.00 yen special dividend.

3. Consolidated Financial Forecasts for the Fiscal Year Ending May 31, 2022 (June 1, 2021–May 31, 2022)

(% indicates year-on-year change)

	Net Sa	les	Operating Profit		Ordinary Profit		Profit Attributable to Owners of Parent		Profit per Share
	million yen	%	million yen	%	million yen	%	million yen	%	yen
FY 5/2022	15,810	9.8	1,600	297.2	1,660	250.0	1,031	289.7	131.73

- \* Notes
- (1) Changes in significant subsidiaries during the term under review (changes in subsidiaries via share exchange causing a change in the scope of consolidation): None
- (2) Adoption of accounting treatment unique to the preparation of quarterly consolidated financial statements: None
- (3) Accounting policies, changes in accounting estimates and errors

(i) Changes in accounting policies associated with the revision of accounting standards, etc.: Yes
 (ii) Changes in accounting policies other than (i): None
 (iii) Changes in accounting estimates: None
 (iv) Restatements: None

### (4) Number of shares issued (common stock)

(i) Shares Outstanding (incl. treasury stock):

(ii) Treasury Stock:

(iii) Average Number of Shares Outstanding

FY 5/2022 Q2	7,832,400 shares
FY 5/2021	7,832,400 shares
FY 5/2022 Q2	122shares
FY 5/2021	85 shares
FY 5/2022 Q2	7,832,306 shares
FY 5/2021 Q2	7,771,436 shares

<sup>\*</sup> This report is not subject to audit by certified public accountant or audit firm.

The performance projections in this report are based on information currently available and significantly include uncertainty. Actual result may differ materially from these projections due to various factors.

<sup>\*</sup> Cautionary statement with respect to forward-looking statements, and other information.

# Quarterly Consolidated Financial Statements

## (1) Quarterly Consolidated Balance Sheet

		(Unit: thousand yen)
	Previous fiscal year (As of May 31, 2021)	The second quarter of the reporting fiscal year (As of November 30, 2021)
Assets		
Current assets		
Cash and deposits	2,650,798	3,799,058
Accounts receivable-trade	902,549	-
Accounts receivable-trade and contract assets	-	1,125,606
Work in process	420,120	228,242
Other	287,865	191,369
Total current assets	4,261,334	5,344,276
Non-current assets		
Property, plant and equipment	531,363	502,038
Intangible assets		
Goodwill	432,680	393,936
Other	322,857	312,541
Total intangible assets	755,537	706,478
Investments and other assets		
Investment securities	1,028	1,162
Guarantee deposits	469,228	466,123
Deferred tax assets	403,842	363,823
Other	55,483	19,520
Total investments and other assets	929,583	850,630
Total non-current assets	2,216,484	2,059,146
Total assets	6,477,818	7,403,422

		(Unit: thousand ye	
	Previous fiscal year (As of May 31, 2021)	the reporting fiscal year (As of November 30, 2021)	
Liabilities			
Current liabilities			
Current portion of long-term borrowings	137,100	137,10	
Accounts payable - other	294,193	238,57	
Accrued expenses	784,842	870,91	
Income taxes payable	153,128	331,93	
Advances received	769,391		
Contract liabilities	-	863,30	
Lease obligations	35,168	35,27	
Other	187,401	197,40	
Total current liabilities	2,361,225	2,674,51	
Non-current liabilities			
Long-term borrowings	788,325	919,7°	
Retirement benefit liability	56,133	56,90	
Long-term accounts payable - other	105,283	105,28	
Lease obligations	68,689	60,70	
Other	73,790	73,79	
Total non-current liabilities	1,092,222	1,216,45	
Total liabilities	3,453,447	3,890,90	
Net assets			
Shareholders' equity			
Share capital	992,784	992,78	
Capital surplus	42,236	42,23	
Retained earnings	1,954,162	2,439,72	
Treasury shares	(72)	(12	
Total shareholders' equity	2,989,110	3,474,61	
Accumulated other comprehensive income	, ,	, ,	
Valuation difference on available-for-sale securities	(428)	(34	
Total accumulated other comprehensive income	(428)	(34	
Non-controlling interests	35,688	38,18	
Total net assets	3,024,370	3,512,45	
Total liabilities and net assets	6,477,818	7,403,42	

# (2) Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statement of Income

(Unit: thousand yen) The second quarter of The second quarter of the previous fiscal year the reporting fiscal year (From June 1, 2020 (From June 1, 2021 to November 30, 2020 to November 30, 2021) 6,824,793 Net sales 7,934,079 Cost of sales 5,103,646 5,241,600 Gross profit 1,721,147 2,692,478 Selling, general and administrative expenses 1,799,911 1,760,577 931,901 Operating profit (loss) (78,763)Non-operating income Interest income 13 126 6,956 Dividend income of insurance 4,694 Commission income 711 674 Rent revenue 3,359 3,359 Guarantee commission received 5,164 25,911 Surrender value of insurance policies 4,063 Insurance claim income 16,880 Subsidy income 82,391 7,504 Miscellaneous income 2,051 1,865 Total non-operating income 104,525 61,203 Non-operating expenses Interest expenses 4,255 4,267 Provision for loss on guarantees 35,559 75 Miscellaneous lossess 123 Total non-operating expenses 39,938 4,343 Ordinary profit (loss) (14,176)988,761 Extraordinary losses 640 Loss on sale of non-current assets Total extraordinary losses 640 Profit (loss) before income taxes (14,816)988,761 Income taxes - current 37,667 342,323 Income taxes - deferred (21,726)39,376 15,941 Total income taxes 381,700 (30,758) 607,060 Profit (loss) Profit attributable to non-controlling interests 2,457 5,195 Profit (loss) attributable to owners of parent (33,216)601,685

## Quarterly Consolidated Statement of Comprehensive Income

		(Unit: thousand yen)
	The second quarter of	The second quarter of
	the previous fiscal year	the reporting fiscal year
	(From June 1, 2020	(From June 1, 2021
	to November 30, 2020)	to November 30, 2021
Profit (loss)	(30,758)	607,060
Other comprehensive income		
Valuation difference on available-for-sale	(54)	87
securities	(34)	67
Total other comprehensive income	(54)	87_
Comprehensive income	(30,812)	607,147
Comprehensive income attributable to:		
Comprehensive income attributable to	(33,269)	601,950
owners of parent	(33,209)	001,930
Comprehensive income attributable to	2,456	5,197
non-controlling interests	2,430	3,177

## (3) Consolidated Statements of Cash Flows

	The second quarter of the previous fiscal year (From June 1, 2020 to November 30, 2020)	The second quarter of the reporting fiscal year (From June 1, 2021	
Cash flows from operating activities	to November 50, 2020)	to November 30, 2021)	
Profit (loss) before income taxes	(14,816)	988,70	
Depreciation	105,235	100,70	
Amortization of goodwill	37,524	38,74	
Interest income	(13)	(12	
Interest expenses	4,255	4,20	
Loss (gain) on sale of non-current assets	640	Τ,Δ'	
Subsidy income	(82,391)	(7,50	
Surrender value of insurance policies	(62,371)	(25,91	
Increase (decrease) in provision for loss on guarantees	35,559	(23,7)	
Decrease (increase) in trade receivables	51,402		
Decrease (increase) in trade receivables and contract	51,402		
assets	_	(223,05	
Decrease (increase) in inventories	(56,790)	191,8	
Increase (decrease) in accounts payable - other	6,673	(43,95	
Increase (decrease) in accrued expenses	(2,382)	86.0	
Increase (decrease) in advances received	(15,801)	33,5	
Increase (decrease) in contract liabilities	(12,001)	93,9	
Increase (decrease) in deposits received	(77,063)	3,5	
Other, net	(141,504)	6,6	
Subtotal	(149,472)	1,213,9	
Interest and dividends received	17	1,210,5	
Interest and dividends received	(4,175)	(4,28	
Proceeds from subsidy income	80,862	7,5	
Income taxes (paid) refund	(144,008)	(59,54	
Net cash provided by (used in) operating activities	(216,776)	1,157,7	
Cash flows from investing activities	(210,770)	1,137,7	
Proceeds from purchase of shares of subsidiaries			
resulting in change in scope of consolidation	95,645		
Purchase of non-current assets	(63,955)	(52,93	
Proceeds from sale of non-current assets	24,280	(02,5)	
Payments of guarantee deposits	(13,863)	(2,00	
Proceeds from refund of guarantee deposits	23,364	1,5	
Proceeds from cancellation of insurance funds	16,951	63,9	
Other, net	10,626	(14,53	
Net cash provided by (used in) investing activities	93.048	(3,94	
Cash flows from financing activities		(= )>	
Proceeds from long-term borrowings	-	200,0	
Repayments of long-term borrowings	(113,864)	(68,55	
Dividends paid	(93,870)	(116,99	
Dividends paid to non-controlling interests	(10,170)	(2,70	
Proceeds from disposal of treasury shares	44,927	(2,7)	
Purchase of treasury shares	-	(5	
Other, net	(16,971)	(18,46	
Net cash provided by (used in) financing activities	(189,950)	(6,76	
Net increase (decrease) in cash and cash equivalents	(313,678)	1,147,0	
	2,725,159	2,626,3	
Cash and cash equivalents at beginning of period	7 775 150	/ D / D 3	