Summary of Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending May 31, 2021 (From June 1, 2020 to February 28, 2021) [Japanese GAAP]

March 30, 2021

Company Name: ERI Holdings Co., Ltd. Listing Exchanges: First section of the Tokyo Stock Exchange

Securities Code: URL: https://www.h-eri.co.jp/

Representative: Akiyo Masuda, President and COO

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Planned Date for Submission of Quarterly Securities Report: March 30, 2021

Planned Starting Date for Dividend Payments:

Supplementary documents for financial results: Yes Financial Results briefing: None

(Amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending May 31, 2021 (June 1, 2020 – February 28, 2021)

(1) Consolidated Financial Results (Cumulative)

(% indicates year-on-year change)

	Net Sales		Operating Pro	fit	Ordinary Prof	ĭt	Profit Attributab Owners of Pare	
	million yen	%	million yen	%	million yen	%	million yen	%
FY 5/2021 Q3	10,363	(6.7)	22	(93.1)	86	(77.4)	29	(85.9)
FY 5/2020 Q3	11,102	(0.9)	320	(55.9)	382	(48.6)	211	(56.2)

(Note) Comprehensive Income

FY 5/2021 Q3: 33 million yen (-85.1%)

FY 5/2020 Q3: 220 million yen (-54.7%)

	Profit per Share	Diluted Profit per Share
	yen	yen
FY 5/2021 Q3	3.83	_
FY 5/2020 Q3	27.62	_

(2) Consolidated Financial Position

	Total Assets	Net Assets	Shareholders' Equity Ratio
	million yen	million yen	%
FY 5/2021 Q3	6,776	2,786	40.6
FY 5/2020	6,762	2,746	40.0

(Reference) Shareholders' Equity

FY 5/2021 Q3: 2,752 million yen

FY 5/2020: 2,705 million yen

2. Dividends

	Dividends per Share				
	End of Q1	End of Q2	End of Q3	Fiscal Year End	Annual
	yen	yen	yen	yen	yen
FY 5/2020	=	15.00	=	12.00	27.00
FY 5/2021	=	0.00	=		
FY 5/2021 (Forecast)				10.00	10.00

(Note) Revisions to dividend forecasts published most recently: None

3. Consolidated Financial Forecasts for the Fiscal Year Ending May 31, 2021 (June 1, 2020–May 31, 2021)

(% indicates year-on-year change)

	Net Sal	les	Operating	Profit	Ordinary l	Profit	Profit Attribu Owners of		Profit per Share
	million yen	%	million yen	%	million yen	%	million yen	%	yen
FY 5/2021	14,546	(2.0)	273	(47.2)	300	(49.7)	157	(39.2)	20.31

(Note) Revisions to performance forecasts published most recently: None

- * Notes
- (1) Changes in significant subsidiaries during the term under review (changes in subsidiaries via share exchange causing a change in the scope of consolidation): None
- (2) Adoption of accounting treatment unique to the preparation of quarterly consolidated financial statements: None
- (3) Accounting policies, changes in accounting estimates and errors

(i) Changes in accounting policies associated with the revision of accounting standards, etc.: None
 (ii) Changes in accounting policies other than (i): None
 (iii) Changes in accounting estimates: None
 (iv) Restatements: None

(4) Number of shares issued (common stock)

(i) Shares Outstanding (incl. treasury stock):

(ii) Treasury Stock:

(iii) Average Number of Shares Outstanding

FY 5/2021 Q3	7,832,400 shares
FY 5/2020	7,832,400 shares
FY 5/2021 Q3	85 shares
FY 5/2020	98,085 shares
FY 5/2021 Q3	7,787,607 shares
FY 5/2020 Q3	7,646,502 shares

^{*} This report is not subject to audit by certified public accountant or audit firm.

The performance projections in this report are based on information currently available and significantly include uncertainty. Actual result may differ materially from these projections due to various factors.

^{*} Cautionary statement with respect to forward-looking statements, and other information.

Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheet

		(Unit: thousand yen)
	Previous fiscal year (As of May 31, 2020)	The third quarter of the reporting fiscal year (As of February 28, 2021)
assets		
Current assets		
Cash and deposits	2,725,761	2,728,025
Accounts receivable-trade	786,998	753,993
Work in process	439,345	564,098
Other	337,595	475,064
Allowance for doubtful accounts	(86)	-
Total current assets	4,289,615	4,521,181
Non-current assets		
Property, plant and equipment	570,366	554,929
Intangible assets		
Goodwill	496,750	452,052
Other	362,385	316,896
Total intangible assets	859,136	768,949
Investments and other assets		
Investment securities	1,055	910
Guarantee deposits	481,816	471,758
Deferred tax assets	405,025	398,137
Other	155,830	60,146
Allowance for doubtful accounts	(4)	<u> </u>
Total investments and other assets	1,043,723	930,953
Total non-current assets	2,473,225	2,254,832
Total assets	6,762,841	6,776,014

Current portion of long-term borrowings 137,100 284,96 Accounts payable - other 280,617 416,10 Accrued expenses 646,760 629,56 Income taxes payable 248,514 52,25 Advances received 869,866 841,74 Lease obligations 33,881 36,17 Other 307,589 288,14 Total current liabilities 2,524,329 2,848,94 Non-current liabilities 1,118,062 82,260 Retirement benefit liability 64,512 55,55 Long-term accounts payable - other 104,313 105,28 Lease obligations 99,757 77,12 Provision for loss on guarantees 67,253 0ther 37,714 79,96 Total non-current liabilities 1,491,614 1,140,33 105,28 Net assets Shareholders' equity 92,784 992,78 Share capital 992,784 992,78 Capital surplus 42,236 42,23 Retained earnings 1,783,390 1,717,99			(Unit: thousand yen)
Current liabilities Short-term borrowings - 300,00 Current portion of long-term borrowings 137,100 284,96 Accounts payable - other 280,617 416,10 Accrued expenses 646,760 629,56 Income taxes payable 248,514 52,25 Advances received 869,866 841,74 Lease obligations 33,881 36,17 Other 307,589 288,14 Total current liabilities 2,524,329 2,848,94 Non-current liabilities			the reporting fiscal year
Short-term borrowings	Liabilities		
Current portion of long-term borrowings 137,100 284,96 Accounts payable - other 280,617 416,10 Accrued expenses 646,760 629,56 Income taxes payable 248,514 52,25 Advances received 869,866 841,74 Lease obligations 33,881 36,17 Other 307,589 288,14 Total current liabilities 2,524,329 2,848,94 Non-current liabilities 1,118,062 82,60 Retirement benefit liability 64,512 55,55 Long-term borrowings 1,118,062 82,60 Retirement benefit liability 64,512 55,55 Long-term borrowings 1,118,062 82,60 Retirement benefit liability 64,512 55,55 Long-term accounts payable - other 104,313 105,28 Lease obligations 99,757 77,12 Provision for loss on guarantees 67,253 Other 37,714 79,96 Total non-current liabilities 1,491,614 1,140,33	Current liabilities		
Accounts payable - other 280,617 416,10 Accrued expenses 646,760 629,56 Income taxes payable 248,514 52,25 Advances received 869,866 881,74 Lease obligations 33,881 36,17 Other 307,589 288,14 Total current liabilities 2,524,329 2,848,94 Non-current liabilities 1,118,062 822,60 Retirement benefit liability 64,512 55,55 Long-term accounts payable - other 104,313 105,28 Lease obligations 99,757 77,12 Provision for loss on guarantees 67,253 0 Other 37,714 79,96 Total non-current liabilities 1,491,614 1,140,53 Total liabilities 4,015,943 3,989,48 Net assets Share capital 992,784 992,78 Capital surplus 42,236 42,23 Retained earnings 1,783,390 1,717,99 Treasury shares (112,091) (77	<u> </u>	-	300,000
Accrued expenses 646,760 629,56 Income taxes payable 248,514 52,25 Advances received 869,866 841,74 Lease obligations 33,881 36,17 Other 307,589 288,14 Total current liabilities 2,524,329 2,848,94 Non-current liabilities 2,524,329 2,848,94 Non-current benefit liability 64,512 55,55 Long-term borrowings 1,118,062 822,60 Retirement benefit liability 64,512 55,55 Long-term accounts payable - other 104,313 105,28 Lease obligations 99,757 77,12 Provision for loss on guarantees 67,253		,	284,961
Income taxes payable	* *	280,617	416,101
Advances received 869,866 841,74 Lease obligations 33,881 36,17 Other 307,589 288,14 Total current liabilities 2,524,329 2,848,94 Non-current liabilities 1,118,062 822,60 Retirement benefit liability 64,512 55,55 Long-term accounts payable - other 104,313 105,28 Lease obligations 99,757 77,12 Provision for loss on guarantees 67,253 Other 37,714 79,96 Total non-current liabilities 1,491,614 1,140,53 Total liabilities 4,015,943 3,989,48 Net assets Shareholders' equity 40,15,943 3,989,48 Net assets Shareholders' equity 42,236 42,23 Retained earnings 1,783,390 1,717,99 Treasury shares (112,091) (72 Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income (411) (502 Valuation difference on available-for-sale secur			629,560
Lease obligations 33,881 36,17 Other 307,589 288,14 Total current liabilities 2,524,329 2,848,94 Non-current liabilities		· · · · · · · · · · · · · · · · · · ·	52,256
Other 307,589 288,14 Total current liabilities 2,524,329 2,848,94 Non-current liabilities 1,118,062 822,60 Retirement benefit liability 64,512 55,55 Long-term accounts payable - other 104,313 105,28 Lease obligations 99,757 77,12 Provision for loss on guarantees 67,253 Other 37,714 79,96 Total non-current liabilities 1,491,614 1,140,53 Total liabilities 4,015,943 3,989,48 Net assets Shareholders' equity 992,784 992,78 Share capital 992,784 992,78 292,78 Capital surplus 42,236 42,23 Retained earnings 1,783,390 1,717,99 Treasury shares (112,091) (72 Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income (411) (502 Valuation difference on available-for-sale securities (411) (502 Total accumulated other compreh			841,742
Total current liabilities 2,524,329 2,848,94 Non-current liabilities 1,118,062 822,60 Retirement benefit liability 64,512 55,55 Long-term accounts payable - other 104,313 105,28 Lease obligations 97,757 77,12 Provision for loss on guarantees 67,253 Other 37,714 79,96 Total non-current liabilities 1,491,614 1,140,53 Total liabilities 4,015,943 3,989,48 Net assets Shareholders' equity 992,784 992,78 Share capital 992,784 992,78 Capital surplus 42,236 42,23 Retained earnings 1,783,390 1,717,99 Treasury shares (112,091) (77 Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income Valuation difference on available-for-sale securities (411) (502 Total accumulated other comprehensive income (411) (502 Non-controlling interests 40,988 34,09 </td <td>e</td> <td></td> <td>36,173</td>	e		36,173
Non-current liabilities	Other	307,589	288,149
Long-term borrowings	Total current liabilities	2,524,329	2,848,944
Retirement benefit liability 64,512 55,55 Long-term accounts payable - other 104,313 105,28 Lease obligations 99,757 77,12 Provision for loss on guarantees 67,253	Non-current liabilities		
Long-term accounts payable - other 104,313 105,28 Lease obligations 99,757 77,12 Provision for loss on guarantees 67,253 Other 37,714 79,96 Total non-current liabilities 1,491,614 1,140,53 Total liabilities 4,015,943 3,989,48 Net assets Share capital 992,784 992,78 Capital surplus 42,236 42,23 Retained earnings 1,783,390 1,717,99 Treasury shares (112,091) (72 Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income (411) (502 Valuation difference on available-for-sale securities (411) (502 Total accumulated other comprehensive income (411) (502 Non-controlling interests 40,988 34,09	Long-term borrowings	1,118,062	822,600
Lease obligations 99,757 77,12 Provision for loss on guarantees 67,253 Other 37,714 79,96 Total non-current liabilities 1,491,614 1,140,53 Total liabilities 4,015,943 3,989,48 Net assets Share capital 992,784 992,78 Capital surplus 42,236 42,23 Retained earnings 1,783,390 1,717,99 Treasury shares (112,091) (72 Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income (411) (502 Valuation difference on available-for-sale securities (411) (502 Total accumulated other comprehensive income (411) (502 Non-controlling interests 40,988 34,09	Retirement benefit liability	64,512	55,559
Provision for loss on guarantees 67,253 Other 37,714 79,96 Total non-current liabilities 1,491,614 1,140,53 Total liabilities 4,015,943 3,989,48 Net assets Shareholders' equity 992,784 992,78 Share capital 992,784 992,78 42,236 42,23 Retained earnings 1,783,390 1,717,99 1,717,99 172 172 172 172 172 173 174 174 174 174 174 174 174 175 174 174 175 174			105,283
Other 37,714 79,96 Total non-current liabilities 1,491,614 1,140,53 Total liabilities 4,015,943 3,989,48 Net assets Shareholders' equity 992,784 992,78 Share capital 992,784 992,78 Capital surplus 42,236 42,23 Retained earnings 1,783,390 1,717,99 Treasury shares (112,091) (72 Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income (411) (502 Valuation difference on available-for-sale securities (411) (502 Total accumulated other comprehensive income (411) (502 Non-controlling interests 40,988 34,09	<u> </u>		77,125
Total non-current liabilities 1,491,614 1,140,53 Total liabilities 4,015,943 3,989,48 Net assets Shareholders' equity 992,784 992,78 Share capital 992,784 992,78 Capital surplus 42,236 42,23 Retained earnings 1,783,390 1,717,99 Treasury shares (112,091) (72 Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income (411) (502 Valuation difference on available-for-sale securities (411) (502 Total accumulated other comprehensive income (411) (502 Non-controlling interests 40,988 34,09			-
Total liabilities 4,015,943 3,989,48 Net assets Shareholders' equity Share capital 992,784 992,78 Capital surplus 42,236 42,23 Retained earnings 1,783,390 1,717,99 Treasury shares (112,091) (72 Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income (411) (502 Valuation difference on available-for-sale securities (411) (502 Total accumulated other comprehensive income (411) (502 Non-controlling interests 40,988 34,09	Other	37,714	79,967
Net assets Shareholders' equity 992,784 992,78 Capital surplus 42,236 42,23 Retained earnings 1,783,390 1,717,99 Treasury shares (112,091) (72 Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income (411) (502 Valuation difference on available-for-sale securities (411) (502 Total accumulated other comprehensive income (411) (502 Non-controlling interests 40,988 34,09	Total non-current liabilities	1,491,614	1,140,536
Shareholders' equity 992,784 992,78 Capital surplus 42,236 42,23 Retained earnings 1,783,390 1,717,99 Treasury shares (112,091) (72 Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income (411) (502 Valuation difference on available-for-sale securities (411) (502 Total accumulated other comprehensive income (411) (502 Non-controlling interests 40,988 34,09	Total liabilities	4,015,943	3,989,481
Share capital 992,784 992,784 Capital surplus 42,236 42,23 Retained earnings 1,783,390 1,717,99 Treasury shares (112,091) (72 Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income (411) (502 Valuation difference on available-for-sale securities (411) (502 Total accumulated other comprehensive income (411) (502 Non-controlling interests 40,988 34,09	Net assets		
Capital surplus 42,236 42,236 Retained earnings 1,783,390 1,717,99 Treasury shares (112,091) (72 Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income (411) (502 Valuation difference on available-for-sale securities (411) (502 Total accumulated other comprehensive income (411) (502 Non-controlling interests 40,988 34,09	Shareholders' equity		
Retained earnings 1,783,390 1,717,99 Treasury shares (112,091) (72 Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income (411) (502 Valuation difference on available-for-sale securities (411) (502 Total accumulated other comprehensive income (411) (502 Non-controlling interests 40,988 34,09	Share capital	992,784	992,784
Treasury shares (112,091) (72 Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income (411) (502 Valuation difference on available-for-sale securities (411) (502 Total accumulated other comprehensive income (411) (502 Non-controlling interests 40,988 34,09	Capital surplus	42,236	42,236
Total shareholders' equity 2,706,319 2,752,94 Accumulated other comprehensive income Valuation difference on available-for-sale securities Total accumulated other comprehensive income Non-controlling interests 1,706,319 (411) (502) (411) (502) (411) (502) (411) (502)	Retained earnings	1,783,390	1,717,996
Accumulated other comprehensive income Valuation difference on available-for-sale securities Total accumulated other comprehensive income Non-controlling interests (411) (502) (411) (502) (411) (502) (411)	Treasury shares	(112,091)	(72)
Valuation difference on available-for-sale securities (411) (502) Total accumulated other comprehensive income (411) (502) Non-controlling interests 40,988 34,09	Total shareholders' equity	2,706,319	2,752,944
securities (411) (502 Total accumulated other comprehensive income (411) (502 Non-controlling interests 40,988 34,09	Accumulated other comprehensive income		
Non-controlling interests 40,988 34,09	Valuation difference on available-for-sale	(411)	(502)
Non-controlling interests 40,988 34,09	Total accumulated other comprehensive income	(411)	(502)
		40,988	34,091
2,100,001	Total net assets	2,746,897	2,786,533
Total liabilities and net assets 6,762,841 6,776,01	Total liabilities and net assets	6,762,841	6,776,014

(2) Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statement of Income

		(Unit: thousand yen)
	The third quarter of	The third quarter of
	the previous fiscal year	the reporting fiscal year
	(From June 1, 2019	(From June 1, 2020
	to February 29, 2020)	to February 28, 2021)
Net sales	11,102,648	10,363,833
Cost of sales	8,084,168	7,665,974
Gross profit	3,018,479	2,697,859
Selling, general and administrative expenses	2,698,226	2,675,814
Operating profit	320,252	22,044
Non-operating income		
Interest income	33	22
Dividend income of insurance	8,038	6,956
Commission income	1,408	1,056
Rent revenue	5,807	5,039
Insurance claim income	18,739	-
Guarantee commission received	7,747	7,747
Surrender value of insurance policies	23,507	4,063
Subsidy income	-	92,778
Miscellaneous income	5,647	3,408
Total non-operating income	70,929	121,071
Non-operating expenses		
Interest expenses	7,390	6,477
Loss on guarantees	-	49,243
Miscellaneous loss	891	882
Total non-operating expenses	8,282	56,604
Ordinary profit	382,899	86,511
Extraordinary income		
Gain on sales of non-current assets	519	-
Total extraordinary income	519	-
Extraordinary losses		
Loss on sales of non-current assets	-	640
Total extraordinary losses		640
Profit before income taxes	383,419	85,871
Income taxes - current	205,296	31,170
Income taxes - deferred	(42,895)	21,592
Total income taxes	162,401	52,763
Profit	221,017	33,108
Profit attributable to non-controlling interests	9,857	3,274
Profit attributable to owners of parent	211,160	29,833

Quarterly Consolidated Statement of Comprehensive Income

		(Unit: thousand yen)
	The third quarter of	The third quarter of
	the previous fiscal year	the reporting fiscal year
	(From June 1, 2019	(From June 1, 2020
	to February 29, 2020)	to February 28, 2021)
Profit	221,017	33,108
Other comprehensive income		
Valuation difference on available-for-sale securities	(109)	(94)
Total other comprehensive income	(109)	(94)
Comprehensive income	220,908	33,013
Comprehensive income attributable to:		
Comprehensive income attributable to owners of parent	211,054	29,741
Comprehensive income attributable to non-controlling interests	9,854	3,272