# Summary of Consolidated Financial Results for the First Quarter of the Fiscal Year Ending May 31, 2019 (From June 1, 2018 to August 31, 2018) [Japanese GAAP]

September 28, 2018

Company Name: ERI Holdings Co., Ltd. Listing Exchanges: First section of the Tokyo Stock Exchange

Securities Code: URL: <a href="http://www.h-eri.co.jp/">http://www.h-eri.co.jp/</a>

Representative: Akiyo Masuda, President and COO

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Planned Date for Submission of Quarterly Securities Report: September 28, 2018

Planned Starting Date for Dividend Payments:

Supplementary documents for financial results: Yes Financial Results briefing: None

(Amounts are rounded down to the nearest million yen)

1. Consolidated Results for the First Quarter of the Fiscal Year Ending May 31, 2019 (June 1, 2018 – August 31, 2018)

(1) Consolidated Financial Results (Cumulative)

(% indicates year-on-year change)

	Net Sales	Operating Profit	Ordinary Profit	Profit Attributable to Owners of Parent
	million yen %	million yen %	million yen %	millions yen %
FY 5/2019 Q1	3,523 24.5	125 169.8	138 158.2	72 173.2
FY 5/2018 Q1	2,829 4.7	46 73.2	53 67.9	26 96.3

(Note) Comprehensive Income

FY 5/2019 Q1: 73 million yen (185.2%)

FY 5/2018 Q1: 25 million yen (96.2%)

Profit per Share		Diluted Earnings per Share
	yen	yen
FY 5/2019 Q1	9.52	-
FY 5/2018 Q1	3.40	_

#### (2) Consolidated Financial Position

	Total Assets	Net Assets	Shareholders' Equity Ratio
	million yen	million yen	%
FY 5/2019 Q1	6,177	2,254	36.0
FY 5/2018	6,346	2,296	35.7

(Reference) Shareholders' Equity

FY 5/2019 Q1: 2,225 million yen

FY 5/2018: 2,267 million yen

#### 2. Dividends

	Dividends per Share				
	End of Q1 End of Q2 End of Q3 Fiscal Yo				Annual
	yen	yen	yen	yen	yen
FY 5/2018	_	15.00	_	15.00	30.00
FY 5/2019	_				
FY 5/2019 (Forecast)		15.00	-	15.00	30.00

(Note) Revisions to dividend forecasts published most recently: None

3. Consolidated Results Forecasts for the Fiscal Year Ending May 31, 2019 (June 1, 2018–May 31, 2019)

(% indicates year-on-year change)

	Net Sa	ıles	Operating	Profit	Ordinary I	Profit	Profit Attribu Owners of l		Profit per Share
	million yen	%	million yen	%	million yen	%	million yen	%	yen
FY 5/2019 Q2	7,475	28.5	461	123.0	465	116.8	288	139.0	37.83
FY 5/2019	14,916	13.9	757	9.7	765	9.0	488	13.6	64.01

(Note) Revisions to performance forecasts published most recently: None

- \* Notes
- (1) Changes in significant subsidiaries during the term under review (changes in subsidiaries via share exchange causing a change in the scope of consolidation): None
- (2) Adoption of accounting treatment unique to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies and changes or restatement of accounting estimates

(i) Changes in accounting policies associated with the revision of accounting standards, etc.: None
(ii) Changes in accounting policies other than (i): None
(iii) Changes in accounting estimates: None
(iv) Restatement: None

(4) Number of shares issued (common stock)

(i) Shares Outstanding (incl. treasury stock):

(ii) Treasury Stock:

(iii) Average Number of Shares Outstanding

FY 5/2019 Q1	7,832,400 shares
FY 5/2018	7,832,400 shares
FY 5/2019 Q1	200,083 shares
FY 5/2018	200,083 shares
FY 5/2019 Q1	7,632,317 shares
FY 5/2018 Q1	7,832,317 shares

<sup>\*</sup> This report is not subject to audit by certified public accountant or audit firm.

The performance projections in this report are the forecast based on currently available information and significantly includes uncertainty. Actual result may differ materially from these projections due to various reasons.

<sup>\*</sup> Cautionary statement with respect to forward-looking statements, and other information.

## Quarterly Consolidated Financial Statements

## (1) Quarterly Consolidated Balance Sheets

) Quarterly Consolidated Balance Sneets		(Unit: thousand yen	
	Previous fiscal year (As of May 31, 2018)	The first quarter of the reporting fiscal year (As of August 31, 2018)	
Assets			
Current assets			
Cash and deposits	2,804,155	2,465,584	
Accounts receivable-trade	713,282	749,966	
Work in process	446,244	492,492	
Other	176,366	239,948	
Allowance for doubtful accounts	(92)	(103)	
Total current assets	4,139,957	3,947,888	
Non-current assets			
Property, plant and equipment	397,030	417,50	
Intangible assets			
Goodwill	648,996	630,132	
Other	295,251	309,553	
Total intangible assets	944,248	939,685	
Investments and other assets			
Investment securities	1,647	1,627	
Guarantee deposits	441,929	494,52	
Deferred tax assets	367,613	320,845	
Other	54,525	55,174	
Total investments and other assets	865,716	872,169	
Total non-current assets	2,206,994	2,229,356	
Total assets	6,346,951	6,177,244	

		(Unit: thousand yen)
	Previous fiscal year (As of May 31, 2018)	The first quarter of the reporting fiscal year (As of August 31, 2018)
Liabilities		
Current liabilities		
Short-term loans payable	_	300,000
Current portion of long-term loans payable	137,100	137,100
Accounts payable - other	459,133	302,347
Accrued expenses	819,406	571,101
Income taxes payable	155,580	8,786
Advances received	827,219	903,861
Other	223,703	316,853
Total current liabilities	2,622,143	2,540,051
Non-current liabilities		
Long-term loans payable	1,199,625	1,165,350
Net defined benefit liability	100,077	89,307
Long-term accounts payable - other	90,323	90,323
Other	37,921	37,405
Total non-current liabilities	1,427,946	1,382,385
Total liabilities	4,050,090	3,922,436
Net assets		
Shareholders' equity		
Capital stock	992,784	992,784
Capital surplus	7,677	7,677
Retained earnings	1,469,004	1,427,191
Treasury shares	(201,870)	(201,870)
Total shareholders' equity	2,267,596	2,225,783
Accumulated other comprehensive income		, ,
Valuation difference on available-for-sale securities	(35)	(48)
Total accumulated other comprehensive income	(35)	(48)
Non-controlling interests	29,300	29,072
Total net assets	2,296,861	2,254,808
Total liabilities and net assets	6,346,951	6,177,244
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# (2) Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statements of Income

(Unit: thousand yen) The first quarter of The first quarter of the previous fiscal year the reporting fiscal year (From June 1, 2017 (From June 1, 2018 to August 31, 2018) to August 31, 2017) Net sales 2,829,518 3,523,597 Cost of sales 2,054,993 2,526,675 774,524 996,922 Gross profit Selling, general and administrative expenses 728,022 871,467 46,502 125,455 Operating profit Non-operating income Interest income 10 10 Dividend income of insurance 6,491 9,313 Commission fee 421 399 Rent revenue 1,679 Compensation income 3,844 Miscellaneous income 988 370 7,911 15,618 Total non-operating income Non-operating expenses 2,205 Interest expenses 621 Miscellaneous loss 59 125 680 2,330 Total non-operating expenses Ordinary profit 53,733 138,743 53,733 Profit before income taxes 138,743 9,788 18,023 Income taxes - current Income taxes - deferred 18,019 46,774 27,808 64,798 Total income taxes 25,924 73,944 Profit Profit (loss) attributable to non-controlling interests 1,273 (675)Profit attributable to owners of parent 26,600 72,671

## Quarterly Consolidated Statements of Comprehensive Income

		(Unit: thousand yen)	
	The first quarter of	The first quarter of the reporting fiscal year	
	the previous fiscal year		
	(From June 1, 2017	(From June 1, 2018	
	to August 31, 2017)	to August 31, 2018)	
Profit	25,924	73,944	
Other comprehensive income			
Valuation difference on available-for-sale securities	-	(12)	
Total other comprehensive income	_	(12)	
Comprehensive income	25,924	73,931	
Comprehensive income attributable to:			
Comprehensive income attributable to owners of parent	26,600	72,659	
Comprehensive income attributable to non-controlling interests	(675)	1,272	